

Aurora Sinai Medical Center
945 North 12th Street
Milwaukee, WI 53201-0342
(414) 289-8200

Type: GMS
Control: Other Not for Profit
Fiscal Year: 01/01/02 to 12/31/02

County: Milwaukee
Analysis Area: Milwaukee County (2B)
Volume Group: 7

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 2B		Volume Group 7		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	72.6%	57.4%	1.26	68.7%	1.06	72.5%	1.00	81.1%	0.90
Obstetrics	51.2%	39.6%	1.29	49.4%	1.04	58.4%	0.88	53.7%	0.95
Pediatrics	. %	48.0%	.	72.4%	.	42.6%	.	. %	.
Total hospital	64.8%	55.9%	1.16	64.8%	1.00	68.8%	0.94	67.6%	0.96
Average Census (Patients)									
Adult medical-surgical	57.3	30.4	1.89	70.6	0.81	115	0.50	60.0	0.96
Obstetrics	23.5	3.9	6.10	9.1	2.60	14.5	1.63	24.7	0.95
Pediatrics	0.0	1.8	0.00	8.7	0.00	4.8	0.00	0.0	.
Total hospital	183.5	55.4	3.31	147.8	1.24	218.9	0.84	191.2	0.96
Average Length of Stay (Days)									
Adult medical-surgical	4.4	3.9	1.12	4.9	0.91	4.3	1.03	4.8	0.91
Obstetrics	2.5	2.4	1.06	2.8	0.90	2.4	1.04	2.6	0.99
Pediatrics	.	2.4	.	2.3	.	2.6	.	.	.
Total hospital	4.9	4.3	1.13	5.2	0.93	4.9	0.99	5.1	0.95
Surgical Operations									
Inpatient	2,253	1,424	1.58	2,986	0.75	5,392	0.42	2,361	0.95
Outpatient	7,963	3,187	2.50	4,999	1.59	9,551	0.83	7,559	1.05
Inpatient as % of all surgeries	22.1%	30.9%	0.71	37.4%	0.59	36.1%	0.61	23.8%	0.93
Outpatient Visits									
Non-emergency visits	227,436	75,046	3.03	159,158	1.43	223,693	1.02	216,596	1.05
Emergency visits	57,456	14,086	4.08	27,089	2.12	36,965	1.55	57,487	1.00
Full-time Equivalents (FTEs)									
Administrators	1.0	14.8	0.07	35.3	0.03	39.9	0.03	1.0	1.00
Nurses, licensed	496.7	160.1	3.10	349.3	1.42	591.6	0.84	360.2	1.38
Ancillary nursing personnel	122.1	54.3	2.25	140.5	0.87	208.2	0.59	113.8	1.07
All other personnel	1141.6	384.2	2.97	731.8	1.56	1362.8	0.84	1122.5	1.02
Total FTEs	1761.4	613.5	2.87	1256.9	1.40	2202.6	0.80	1597.5	1.10
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.4	14.6	0.02	15.6	0.02	11.4	0.03	0.3	1.25
Nurses, licensed	178.4	157.9	1.13	154.3	1.16	169.3	1.05	103.6	1.72
Ancillary nursing personnel	43.9	53.6	0.82	62.1	0.71	59.6	0.74	32.7	1.34
All other personnel	410.0	378.9	1.08	323.3	1.27	389.9	1.05	322.9	1.27
Total FTEs	632.6	605.0	1.05	555.3	1.14	630.2	1.00	459.6	1.38

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	283	Health maintenance		Beds set up and staffed	0	Bassinets	82
Discharges	14047	organization (HMO)	Yes	Discharges	0	Total births	2,690
Inpatient days	66,980	Preferred Provider		Inpatient days	0	Newborn days	4,612
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	79	4,756	20,930	72.6%	57.3	4.4
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	1	25	582	4,276	46.9%	11.7	7.3
Hospice	3	0	0	0	. %	0.0	.
Acute long term care	2	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	46	3,379	8,592	51.2%	23.5	2.5
Psychiatric	1	28	1,083	5,801	56.8%	15.9	5.4
Alcoholism/chemical dependency	2	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	2	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	5	0	0	0	. %	0.0	.
Step-down (special care)	2	37	3,416	12899	95.5%	35.3	3.8
Neonatal intensive/intermediate care	1	44	327	7,947	49.5%	21.8	24.3
Other intensive care	2	24	504	6,535	74.6%	17.9	13.0
Subacute care	3	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	1	0	1.0	Radiological services personnel	20	13	28.0
Physicians and dentists	4	7	4.5	Occupational therapists	8	16	17.1
Medical and dental residents	67	2	67.0	Occupational therapy assistants/aides	2	3	3.5
Registered nurses	246	338	470.5	Physical therapists	28	17	36.0
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	4	3	5.1
Licensed practical nurses	4	8	9.1	Recreational therapists	3	2	4.2
Ancillary nursing personnel	74	97	122.1	Psychologists	4	3	6.0
Physician assistants	8	3	10.9	Social workers	10	7	13.4
Nurse Practitioners	12	10	17.1	All other health professionals	265	78	313.6
Medical records personnel	29	9	32.4	All other personnel	456	144	526.4
Pharmacy personnel	61	31	73.1	-----			
Clinical laboratory personnel	0	0	0.0	TOTAL	1306	791	1761.4

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$463,341,423	Cash and cash equivalents	\$-35,502,200	Current liabilities	\$31,733,156
Less deductions	260,604,816	Net Patient receivables	22,866,557	Long-term debt	93,303,482
Net patient revenue	202,736,607	Other receivables	86,765	Other liabilities	18,629,191
Plus other revenue	8,875,462	Land, bldgs and equip: Net	104,995,754	Subtotal	143,665,829
Total revenue	211,612,069	Other assets	24,762,939		
Less expenses	228,792,613			Unrestricted fund balance	-26,456,014
Nonoperating gains/losses	166,834	Total Assets	\$117,209,815	Total liabilities & fund balance	\$117,209,815
Net Income	\$-17,013,710			Restricted fund balances	\$0

Selected Financial Statistics		All GMS Hospitals		Analysis Area 2B		Volume Group 1		FY 2002 vs. 2001	
		FY 2002	Value	Ratio	Value	Ratio	Value	Ratio	FY 2001
Gross Rev as % Total Gross Patient Revenue									
Medicare	[\$148,038,879]	32.0%	41.7%	0.77	40.4%	0.79	41.7%	0.77	33.2%
Medical Assistance	[\$155,343,359]	33.5%	9.0%	3.72	13.2%	2.54	9.3%	3.61	30.9%
Commercial	[\$86,518,771]	18.7%	43.2%	0.43	39.1%	0.48	41.9%	0.45	22.9%
All other	[\$73,440,414]	15.9%	6.1%	2.60	7.3%	2.18	7.1%	2.25	13.0%
Deductions as % of Total Gross Patient Revenue									
Medicare	[\$81,899,305]	17.7%	23.7%	0.75	26.0%	0.68	23.4%	0.76	19.1%
Medical Assistance	[\$110,997,993]	24.0%	6.0%	4.02	9.1%	2.62	6.4%	3.76	22.3%
Commercial	[\$29,139,775]	6.3%	9.4%	0.67	11.0%	0.57	9.7%	0.65	7.1%
Charity care	[\$16,931,826]	3.7%	1.2%	3.02	1.3%	2.76	1.4%	2.55	3.5%
All other	[\$21,635,917]	4.7%	1.4%	3.29	2.4%	1.97	1.8%	2.57	4.6%
Total deductions	[\$260,604,816]	56.2%	41.7%	1.35	49.8%	1.13	42.7%	1.32	56.6%
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue		4.2%	5.1%	0.82	5.1%	0.83	4.1%	1.03	4.0%
Net gains/losses as % of net income		-1.0%	5.3%	-0.19	9.9%	-1.10	5.9%	-0.17	0.8%
Expenses as % of Total Expenses									
Salary/fringe benefit	[\$95,867,188]	41.9%	47.8%	0.88	41.7%	1.01	45.9%	0.91	41.9%
Supplies and services	[\$104,668,653]	45.7%	40.5%	1.13	46.9%	0.97	43.2%	1.06	44.1%
Capital component	[\$20,189,671]	8.8%	8.7%	1.01	8.1%	1.09	8.1%	1.08	9.3%
Bad debt	[\$8,067,101]	3.5%	3.0%	1.18	3.3%	1.06	2.7%	1.29	4.7%
Fiscal Statistics									
Operating margin		-8.1%	6.1%	-1.34	4.9%	-1.66	5.7%	-1.43	-8.6%
Total hospital profit margin		-8.0%	6.4%	#	5.4%	-1.5	6.0%	#	-8.6%
Return on equity		64.3%	10.0%	6.43	9.2%	7.01	9.9%	6.52	195.2%
Current ratio		-0.3	2.5	-0.10	2.3	-0.11	2.6	-0.10	0.1
Days in net patient accounts receivable		41.2	57.8	0.71	46.5	0.89	51.8	0.80	.
Average payment period		52.9	52.6	1.01	47.1	1.12	49.0	1.08	48.5
Equity financing		-22.6%	56.2%	#	58.4%	-1.39	55.9%	#	-6.5%
Long-term debt to equity ratio		-3.5	0.5	-7.43	0.4	-8.35	0.5	-7.19	-11
Times interest earned		-1.2	5.0	#	4.5	-2.26	5.2	-0.23	-1.1
Total asset turnover		1.8	0.9	2.05	1.0	1.83	0.9	1.97	1.5
Average age of plant: years		10.6	9.5	1.11	10.2	1.04	10.0	1.05	9.5
Increase (decrease) total net patient rev		. %	. %	.	. %	.	. %	.	9.9%
Output gross rev (% of total gross pt. rev)		41.9%	44.1%	0.95	37.1%	1.13	37.2%	1.13	41.0%
Net Revenue Statistics									
Inpatient net revenue per discharge		\$9,294	\$7,870	1.18	\$10,394	0.89	\$9,940	0.94	\$8,206
Inpatient net revenue per day		\$2,160	\$1,834	1.18	\$2,072	1.04	\$2,035	1.06	\$1,494
Outpatient net rev per visit		\$264	\$343	0.77	\$352	0.75	\$373	0.71	\$295